

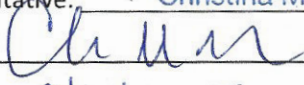
## **SECTION IV**

**BAY AREA CHEMICAL CONSORTIUM  
BID CONTRACT DOCUMENTS  
FOR BID NO. 06-2025  
FERRIC CHLORIDE**

**\*\*\* All of the following pages must be properly completed and submitted  
for the bid to be considered complete. \*\*\***

**BAY AREA CHEMICAL CONSORTIUM  
STANDARD AGREEMENT, PAGE 1 OF 2  
BID NO. 06-2025  
SUPPLY AND DELIVERY OF FERRIC CHLORIDE**

I hereby agree to furnish FERRIC CHLORIDE identified in the attached bid forms, as solicited by the Bay Area Chemical Consortium (BACC), to one or more of the participating BACC Agencies.

Company: Kemira Water Solutions, Inc.  
Address: 4321 W. 6th St.  
Lawrence, KS 66049  
City, State, ZIP: \_\_\_\_\_  
Phone: (785) 842-7424  
Email: Kwsna.bids@kemira.com  
Authorized Representative: Christina M. Imbrogno  
Signature:   
Date: 2/17/2025

**WE ACKNOWLEDGE RECEIVING ADDENDUM/ADDENDA NUMBER \_\_\_\_\_ THROUGH \_\_\_\_\_.**

**SPECIFIC DEVIATIONS:**

This box must be checked if bidder has any proposed specific deviations. Per Section 2.12 Proposed Deviations from the Specifications by the Bidder, the absence of a proposed change in the specifications will hold the bidder strictly accountable to the specifications as described in the bid document, including any addendum.

Describe the specific deviations below. A copy of the proposed specifications must be attached to this Standard Agreement at the time of submission, with bidder's name clearly shown on each document.

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**Description of Emergency Supply Plan:** Provide a summary of vendor's plans to continue to supply product in the event of an unexpected disaster or urgent emergency event.

see attached information

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### **Emergency/Priority Delivery Service Policy**

Kemira endeavors to provide its customers with product as customers' needs require and Kemira has set up several distribution terminals throughout North America to accommodate those needs. In cases where there is a shortage of product or disruption of production, Kemira's redundancy system is set up to accommodate, within its control, hardship situations. Priority shall be given based on contractual requirements and inventory levels in customers' tanks. Kemira shall give priority to contractual accounts over non-contractual accounts and municipal contracts over industrial accounts. In any event, Kemira shall review all accounts fairly and will make every reasonable effort to offer alternative products where feasible.

### **Mojave Plant Information**

The Kemira Water Solutions Mojave Plant is located at 18700 Highway 14 North, Mojave, CA 93501. The Mojave plant has been manufacturing Ferrous and Ferric Chloride since 1988. The 35 years of experience have provided the Mojave Plant with the technical expertise to supply high quality Ferrous and Ferric Chloride in a safe and sustainable manner. The well-founded relationship with our suppliers, local community, and regulatory agencies along with the advanced manufacturing controls in place at the plant, makes the Mojave site a reliable supplier of Ferrous and Ferric Chloride.

Ferrous and Ferric Chloride are manufactured from a variety of NSF approved raw materials, including Hydrochloric Acid, Chlorine, Scrap Steel, and Spent Pickling Liquor.

The Mojave Plant is one of the four Kemira Manufacturing facilities in North America that produces Ferrous and Ferric Chloride using chlorine as one of the raw materials. The use of chlorine allows the process to run continuously and efficiently, depleting nearly all the Hydrochloric acid from the finished products. The result is a purer Ferrous and Ferric Chloride solution.

Similar to the other raw materials used at the site, Kemira buys chlorine from multiple sources from different regions in North America. Hydrochloric Acid is supplied in a low concentration, and it can be substituted by the Spent Pickle Liquor which is purchased from numerous steel industries across the country.

All raw materials can be received by railcar or in truckloads, mitigating the risks of supply disruption due to transportation issues. Moreover, Kemira has its own trucking division centrally located at the Fontana Location. As such, Kemira is not dependent on outside carriers to deliver its products.

The Mojave plant holds a buffer inventory that is equivalent to five days on hand of an average demand. Extra inventory is also held at the Fontana site and other sites in the country, eliminating risks of demand fulfillment interruptions. Furthermore, the manufacturing operation in Mojave is committed to maintaining equipment reliability and critical spare parts available on site, reducing the possibilities of an unexpected downtime.

Below is a list of the Mojave Plant's current production volumes and storage capacities.

### **Ferric and Ferrous Chloride:**

Capacity: Approximately 10,000 DT/month (Both Ferrous and Ferric Chloride)

Current Demand: Approximately 5,000 DT/month (Ferric Chloride) and 60 DT (Ferrous Chloride)

On-Site Storage Capacity: Approximately 1,000 DT

**Raw Material Storage:**

Scrap Steel:	Approximately 1,800 tons of storage capacity.
SPL, Spent Pickle Liquor:	40,000 gallons on-site storage tanks and an average rail track storage of 10 railcars (160,000 gallons).
Hydrochloric Acid:	40,000 gallons on-site storage tanks and an average rail track storage of 4 railcars (64,000 gallons).
Chlorine:	720 tons on-site railcars connected to the process and additional average rail track storage of 8 railcars.

The Mojave plant has the capacity to store up to 57 railcars, so more inventory can be held for the raw materials above.

STANDARD AGREEMENT, PAGE 2 OF 2

BIDDER INFORMATION

1. Legal Name of Bidder:  
Kemira Water Solutions, Inc.
2. Bidder's Street Address: 4321 W. 6th St.  
Lawrence, KS 66049
3. Mailing Address: 4321 W. 6th St.  
Lawrence, KS 66049
4. Business Telephone: (785) 842-7424 Fax Number: (785) 842-2629
5. Type of Supplier:  
 Sole Proprietor       Partnership       Corporation       LLC  
If Corporation, indicate State where incorporated: Delaware
6. Business License Number issued by the City where the Supplier's principal place of business is located.  
Number: 130579-59 Issuing City: Los Angeles
7. Supplier Federal Tax Identification Number: 59-3657872
8. Emergency Contact: Name: Customer Service  
Phone Number: (800) 927-3950
9. Order Contact: Name: Customer Service  
Address: Atlanta, GA  
Phone Number: (800) 927-3950 Fax Number: (770) 436-3432  
Email: IW-Customer-Service@Kemira.com
10. References:
- | Company/Agency Name                     | Contact Name            | Phone Number          |
|---|-------------------------|-----------------------|
| 1) <u>East Bay Municipal Utilities</u>  | <u>Christopher Aman</u> | <u>(510) 821-1654</u> |
| 2) <u>San Jose</u>                      | <u>Sam Anzaldua</u>     | <u>(408) 343-3102</u> |
| 3) <u>Central Marin Sanitation Assn</u> | <u>Chris Finton</u>     | <u>(415) 459-1455</u> |
11. Chemical Manufacturer's name and address (if different from Bidder):  
Kemira Water Solutions, Inc.  
Mojave, CA

**KEMIRA WATER SOLUTIONS, INC.**

**CERTIFICATE OF THE SECRETARY**

As of February 10, 2025

The undersigned, Shannan Krippner, hereby certifies that she is the duly elected, qualified, and acting Assistant Secretary of Kemira Water Solutions, Inc., a Delaware corporation (the "**Corporation**"), and the undersigned hereby further certifies that:

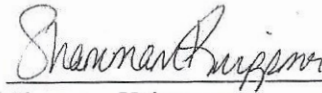
1. As of the date hereof, the persons named below are the duly elected and qualified officers of the Corporation holding the offices set forth opposite their respective names:

<b>Officers</b>	<b>Title</b>
Paul Kimberling	President and Treasurer
Jeremy Buttram	Assistant Treasurer
Susan B. Radcliffe	Vice President and Secretary
Adisty Womack	Assistant Secretary
Shannan Krippner	Assistant Secretary

2. Attached hereto as Exhibit 1 is a true and correct copy of the resolutions adopted by the Board of Directors of the Corporation by Unanimous Written Consent of the Board of Directors in Lieu of Special Meeting, effective as of February 3, 2025 and the relevant portion of Exhibit A attached thereto, and such resolutions have not been in any way amended, modified, revoked or rescinded since their adoption and remain in full force and effect as of the date hereof.

*[Signature page follows]*

**IN WITNESS WHEREOF**, the undersigned has executed this Certificate of the Secretary as of the date first written above.



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Shannan Krippner  
Assistant Secretary

**EXHIBIT 1**

Resolutions adopted by Unanimous Written Consent of the Board of Directors in Lieu of Special Meeting, effective as of February 3, 2025

**Removal and Appointment of Officers**

**NOW, THEREFORE, BE IT RESOLVED**, that effective as of the date hereof, all of the officers appointed by the Board prior to the date hereof are hereby removed from their respective offices;

**FURTHER RESOLVED**, that effective as of the date hereof, the following named persons be, and hereby are, elected to the offices of the Corporation opposite their respective names, each to serve until his/her successor is duly elected and qualified or his/her earlier resignation or removal:

Name	Title
Paul Kimberling	President & Treasurer
Jeremy Buttram	Assistant Treasurer
Susan B. Radcliffe	Vice President & Secretary
Adisty Womack	Assistant Secretary
Shannan Krippner	Assistant Secretary

**Signature Authority**

**FURTHER RESOLVED**, that effective as of January 1, 2025, the individuals set forth on **Exhibit A** attached hereto (each, individually, an “*Authorized Person*” and collectively, the “*Authorized Persons*”) be, and hereby are, authorized, empowered, and directed, by and on behalf of the Corporation to execute and deliver in the name and on behalf of the Corporation the documents described opposite their respective name on **Exhibit A**, and any documents so executed and delivered by any Authorized Person between January 1, 2025 and the date hereof are hereby ratified, confirmed and approved;

**EXHIBIT A to Resolutions adopted by Unanimous Written Consent of the Board of  
Directors in Lieu of Special Meeting, effective as of February 3, 2025**

**Signature Authorization**

<b>Water Solutions</b>		
<b>Name</b>	<b>Authority</b>	<b>Title</b>
Christina Imbrogno	Any product bids, product agreements and/or service agreements for the sale of products or services to municipal customers in North America for the Commercial, Urban Water Team of the Water Solutions Business Unit.	Manager, Commercial Support, Urban Water, NA
Gayla Walker	Any product bids, product agreements and/or service agreements for the sale of products or services to municipal customers in US for the Commercial, Urban Water Team of the Water Solutions Business Unit.	Commercial Support, Urban Water, US